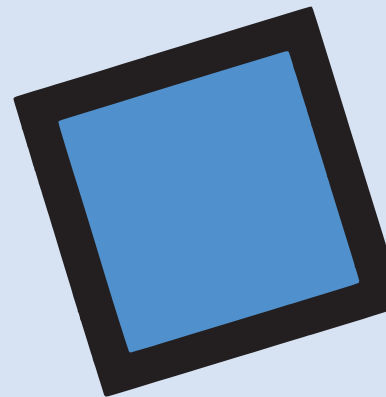


KING JIM DATA FILE



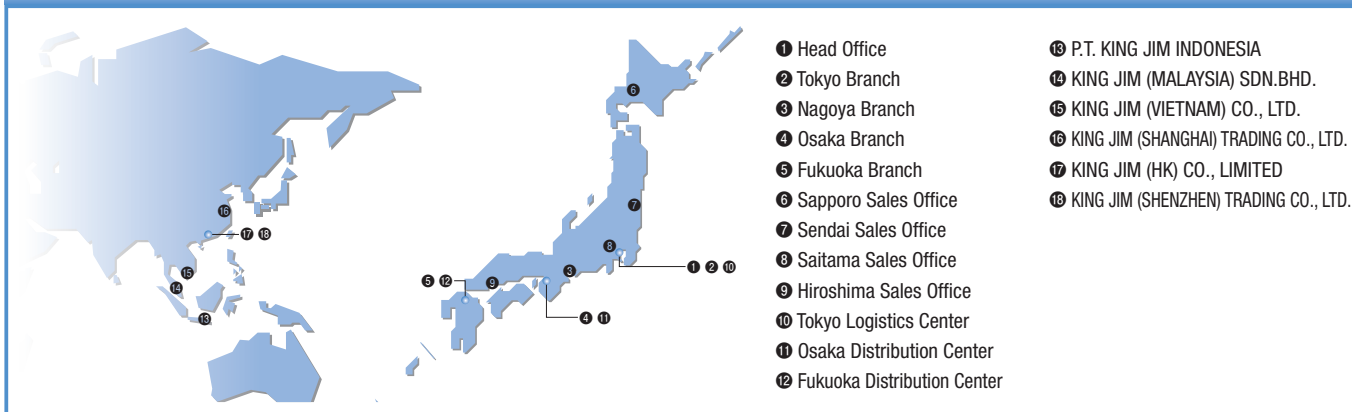
Company Overview (as of June 20, 2020)

Trade name:	KING JIM CO., LTD.
President & CEO:	Akira Miyamoto
Start of business:	April 1927
Date of incorporation:	August 1948
Capital stock:	¥1,978.69 million
Exchange listing:	Tokyo Stock Exchange, 1st Section Securities code 7962
Number of shares issued:	32,459,692
Number of employees (Consolidated):	2,239
Location of head office:	2-10-18, Higashi-Kanda, Chiyoda-ku, Tokyo 101-0031, Japan
Number of offices:	8 sales offices 3 distribution centers
Consolidated subsidiaries:	LADONNA CO., LTD. ASCA CO., LTD. BON FURNITURE CO., LTD. P.T. KING JIM INDONESIA KING JIM (MALAYSIA) SDN.BHD. KING JIM (VIETNAM) CO., LTD. KING JIM (SHANGHAI) TRADING CO., LTD. KING JIM (HK) CO., LIMITED KING JIM (SHENZHEN) TRADING CO., LTD.

Corporate Officers (as of Sep.17, 2020)

Directors	
President	Akira Miyamoto
Senior Managing Executive Officer	Naomichi Hagita
Managing Executive Officer	Shinichi Harada
Managing Executive Officer	Takanobu Kameda
External Director	Naoto Onzo
External Director	Akiko Takagi
External Director	Keiko Kakiuchi
External Director	Katsuya Hirokawa
Standing Auditor	Kazuto Shimizu
External Auditor	Mina Ota
External Auditor	Takeshi Niwa
Senior Executive Officer	Makoto Takano
Senior Executive Officer	Takeshi Iwata
Senior Executive Officer	Takuto Inoue
Executive Officer	Eishun Kaneko
Executive Officer	Tsukasa Kanzaki
Executive Officer	Ko Kawamura
Executive Officer	Junya Tamura
Executive Officer	Takashi Tateishi

Worldwide Network (as of June 20, 2020)



Contact Information

KING JIM CO., LTD.
Tokyo Head Office (Overseas Business Promoting Dept.)
 2-10-18, Higashi-Kanda, Chiyoda-ku, Tokyo 101-0031, Japan
 Tel: +81-3-3864-5969 Fax: +81-3-3864-0698
 URL: <https://www.kingjim.co.jp/>

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 21DE, No.728 Xi Zang Rd(M), Shanghai, China, 200001
 Tel: +86-21-53082770 Fax: +86-21-53082769
 URL: <http://www.kingjim.cn/>

KING JIM (HK) CO., LIMITED
 Room1408, Beverly House, 93-107 Lockhart Road, Wan Chai, Hong Kong
 Tel: +852-2838-0886 Fax: +852-2572-1866

KING JIM (SHENZHEN) TRADING CO., LTD.
 Room No.1311, Coastal City West tower, Hai De San Dao, Nanshan District,
 Shenzhen, P.R.China
 Zip Code:518054
 Tel: +86-755-6111-8928 Fax: +86-755-6188-8635

P.T. KING JIM INDONESIA

JL. Rembang Industri II /1 Rembang-kav. Pasuruan 67152 Indonesia
 Tel: +62-343-740166-9 Fax: +62-343-740165
 URL: <http://www.kingjim.co.id/v2/>

Jakarta Sales Office
 Gedung MTH Square Jl. Otto Iskandardinata No.390, Lt UG Unit B4A, Cawang, Jakarta
 Timur 13330 Indonesia
 Tel: +62-21-29048707 Fax: +62-21-29048707

KING JIM (MALAYSIA) SDN.BHD.

Lot 151, Plot1&2, Jalan PKNK3/1, Kawasan Perusahaan Sungai Petani,
 08000 Sungai Petani, Kedah Darul Aman, Malaysia
 Tel: +60-4-442-4952 Fax: +60-4-442-4951

KING JIM (VIETNAM) CO., LTD.

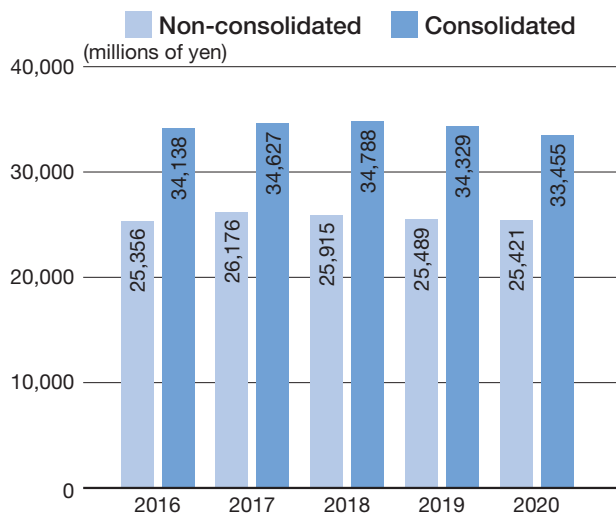
Lot D-4A-CN & D-4C-CN, My Phuoc Industrial Park 3, Thoi Hoa Ward, Ben Cat Town,
 Binh Duong Province, Vietnam
 Tel: +84-274-3577-055 Fax: +84-274-3577-056
 URL: <https://www.kingjim.com.vn/>

Ho Chi Minh City Representative Office

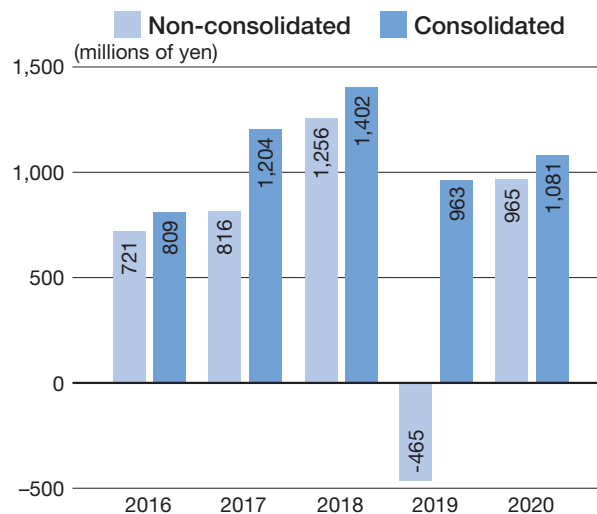
SAIGON RIVERSIDE OFFICE CENTRE Room 906, 9th Floor, 2A-4A Ton Duc Thang Street,
 District 1, HCMC., Vietnam
 Tel: +84-28-3939-3922 Fax: +84-28-3939-3923

Key Financial Indicators and Sales by Segment

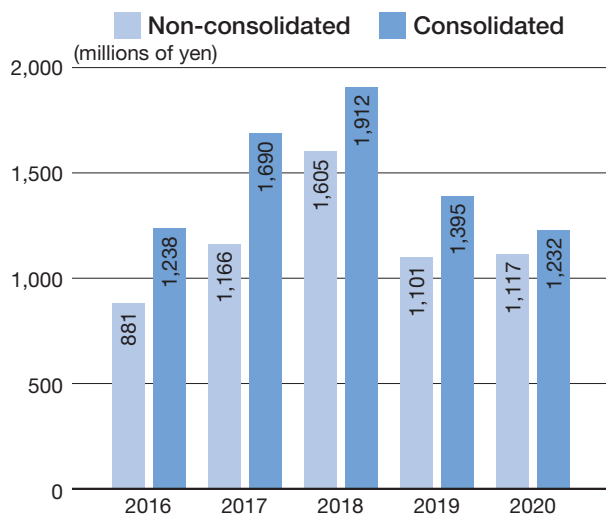
Net sales



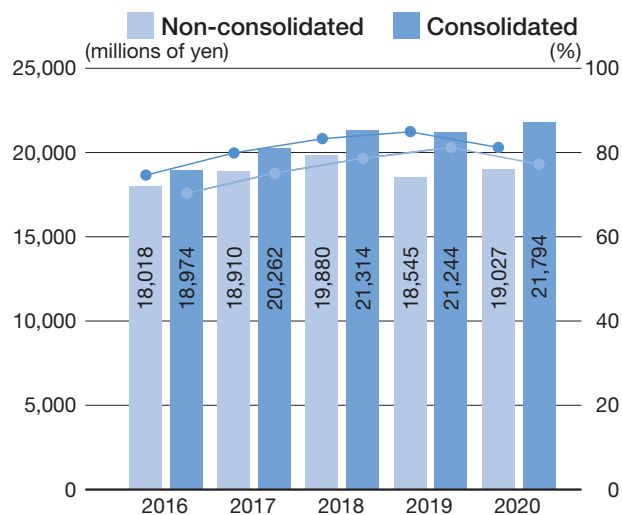
Profit attributable to owners of parent



Operating profit



Shareholders' equity and Shareholders' equity ratio



Consolidated sales by segment

Interior lifestyle
(General merchandise and
furniture)

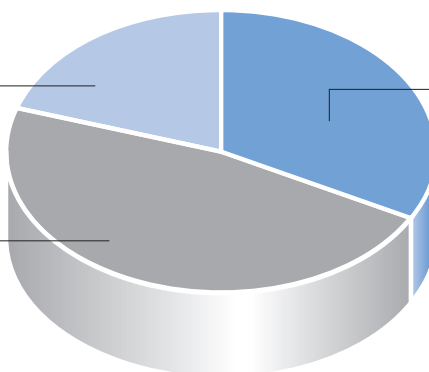
20%

Stationery and
office supply
(Electronic product)

47%

Stationery and
office supply
(Stationery)

33%



FINANCIAL DATA

Consolidated Balance Sheets

KING JIM CO., LTD. and Subsidiaries
June 20, 2019 and 2020

	Thousands of yen		Thousands of US dollars
	2019	2020	2020
Assets			
Current assets			
Cash and deposits	¥4,658,771	¥5,644,022	\$52,772
Notes and accounts receivable—trade	4,752,922	4,656,058	43,534
Inventories	7,798,447	8,044,591	75,218
Other	391,501	459,217	4,293
Allowance for doubtful accounts	(5,076)	(4,395)	(41)
Total current assets	17,596,567	18,799,495	175,778
Non-current assets			
Property, plant and equipment	4,529,671	4,305,685	40,258
Intangible assets	335,504	488,162	4,564
Investments and other assets			
Investment securities	2,123,494	1,995,882	18,661
Retirement benefit asset	991,211	1,033,702	9,665
Deferred tax assets	145,417	151,196	1,413
Other	414,610	1,280,659	11,974
Allowance for doubtful accounts	(3,813)	(3,232)	(30)
Total investments and other assets	3,670,920	4,458,208	41,684
Total non-current assets	8,536,097	9,252,056	86,508
Total assets	26,132,664	28,051,551	262,286
Liabilities			
Current liabilities			
Notes and accounts payable—trade	1,745,822	2,214,206	20,703
Short-term borrowings	—	850,000	7,947
Income taxes payable	400,219	379,178	3,545
Accounts payable—other	660,889	700,385	6,548
Other	870,834	853,196	7,977
Total current liabilities	3,677,765	4,996,966	46,722
Non-current liabilities			
Deferred tax liabilities	457,168	437,158	4,087
Retirement benefit liability	364,270	420,247	3,929
Asset retirement obligations	21,283	21,315	199
Other	277,657	265,500	2,482
Total non-current liabilities	1,120,380	1,144,222	10,698
Total liabilities	4,798,146	6,141,188	57,421
Net assets			
Shareholders' equity			
Share capital			
Authorized :100,000,000 shares			
Issued :32,459,692 shares	1,978,690	1,978,690	18,501
Capital surplus	2,383,666	2,383,776	22,288
Retained earnings	20,506,886	21,190,651	198,136
Treasury shares	(3,567,808)	(3,568,021)	(33,361)
Total shareholders' equity	21,301,434	21,985,097	205,564
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	522,505	432,086	4,040
Deferred gains or losses on hedges	(2,826)	(760)	(7)
Foreign currency translation adjustment	(409,096)	(494,491)	(4,623)
Remeasurements of defined benefit plans	(167,068)	(127,205)	(1,189)
Total accumulated other comprehensive income	(56,485)	(190,370)	(1,779)
Share acquisition rights	89,569	109,292	1,021
Non-controlling interests	—	6,343	59
Total net assets	21,334,518	21,910,363	204,865
Total liabilities and net assets	¥26,132,664	¥28,051,551	\$262,286

Consolidated Statements of Income

KING JIM CO., LTD. and Subsidiaries
Years ended June 20, 2019 and 2020

	Thousands of yen		Thousands of US dollars
	2019	2020	2020
Net sales	¥34,329,544	¥33,455,274	\$312,812
COS and expenses from operating activities			
Cost of sales	21,146,112	20,554,178	192,184
Selling, general and administrative expenses	11,788,389	11,668,499	109,102
Operating profit	1,395,042	1,232,597	11,524
Other income			
Interest income	12,249	14,290	133
Dividend income	52,057	60,237	563
Foreign exchange gains	26,758	39,655	370
Rental income	158,307	154,276	1,442
Other	54,487	142,199	1,329
Total other income	303,861	410,659	3,839
Other expenses			
Interest expenses	4,928	7,491	70
Rental cost	47,865	46,694	436
Impairment loss	67,462	21,913	204
Other	23,740	27,943	261
Total other expenses	143,997	104,043	972
Profit before income taxes	1,554,905	1,539,213	14,391
Total income taxes	576,596	457,031	4,273
Profit	978,309	1,082,181	10,118
Profit attributable to non-controlling interests	15,267	502	4
Profit attributable to owners of parent	¥963,042	¥1,081,679	\$10,113

Consolidated Statement of Changes in Equity

KING JIM CO., LTD. and Subsidiaries
Year ended June 20, 2020

	Shareholders' equity					Thousands of yen
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	
Balance at June 20, 2019	¥1,978,690	¥2,383,666	¥20,506,886	¥(3,567,808)	¥21,301,434	
Changes during period						
Dividends of surplus			(397,914)		(397,914)	
Profit attributable to owners of parent			1,081,679		1,081,679	
Purchase of treasury shares				(212)	(212)	
Sales of shares of consolidated subsidiaries		109			109	
Net changes of items other than shareholders' equity						
Total changes during period	—	109	683,765	(212)	683,662	
Balance at June 20, 2020	¥1,978,690	¥2,383,776	¥21,190,651	¥(3,568,021)	¥21,985,097	

	Accumulated other comprehensive income							Thousands of yen
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Share acquisition rights	Non-controlling interests	Total net assets
Balance at June 20, 2019	¥522,505	¥(2,826)	¥(409,096)	¥(167,068)	¥(56,485)	¥89,569	¥—	¥21,334,518
Changes during period								
Dividends of surplus								(397,914)
Profit attributable to owners of parent								1,081,679
Purchase of treasury shares								(212)
Sales of shares of consolidated subsidiaries								109
Net changes of items other than shareholders' equity	(90,418)	2,065	(85,394)	39,863	(133,884)	19,722	6,343	(107,817)
Total changes during period	(90,418)	2,065	(85,394)	39,863	(133,884)	19,722	6,343	575,845
Balance at June 20, 2020	¥432,086	¥(760)	¥(494,491)	¥(127,205)	¥(190,370)	¥109,292	¥6,343	¥21,910,363

Consolidated Statements of Cash Flows

KING JIM CO., LTD. and Subsidiaries
Years ended June 20, 2019 and 2020

	Thousands of yen		Thousands of US dollars
	2019	2020	2020
Cash flows from operating activities	¥1,323,642	¥1,989,687	\$18,603
Cash flows from investing activities	(504,578)	(1,357,386)	(12,691)
Cash flows from financing activities	(900,012)	456,803	4,271
Effect of exchange rate change on cash and cash equivalents	(17,151)	(46,661)	(436)
Net increase (decrease) in cash and cash equivalents	(98,098)	1,042,443	9,747
Cash and cash equivalents at beginning of period	4,466,318	4,368,219	40,843
Cash and cash equivalents at end of period	¥4,368,219	¥5,410,662	\$50,590

Notes to Consolidated Financial Statements

KING JIM CO., LTD. and Subsidiaries
For the year ended June 20, 2020

1. Basis of Presenting Financial Statements

- (a) The accompanying financial statements are presented in accordance with the provisions set forth in the Japanese Companies Act and the Financial Instruments and Exchange Act of Japan and in conformity with accounting principles and practices generally accepted in Japan.
- (b) Under the Japanese Companies Act, reported amounts of less than one thousand yen have been omitted. As a result, the totals in yen and U.S. dollars shown in the consolidated financial statements do not necessarily agree with the sum of the individual amounts.
- (c) The Company, a Japanese corporation, maintains its records and prepares its financial statements in yen. In preparing the consolidated financial statements, certain reclassifications have been made to the consolidated financial statements.
- (d) The accompanying U.S. dollar financial statements have been converted from yen for convenience, and as a matter of arithmetical computation only, at the rate of ¥106.95 = US\$1, the exchange rate prevailing at June 20, 2020.
- (e) Items for which there is no applicable amount are indicated by “—”.

2. Significant Accounting Policies

- (a) Accounting policy for measuring significant assets

i) Securities

Other securities

Securities with fair market value

- Securities are stated at fair value as of the balance sheet date. Unrealized holding gains or losses on these securities are reported, as a separate component of net assets. Costs of securities sold are calculated by the moving average method.

Securities with no-available fair market value

- Securities with no-available fair market value are stated at cost determined by the moving average method.

ii) Derivatives

Derivatives are stated at fair value

iii) Inventories

Merchandise, finished goods and work in process

- Merchandise, finished goods and work in process are stated at cost determined by the periodic average method. (Figures on the balance sheet are calculated based on the method of reducing the book value in accordance with a decline in profitability.)

Raw materials and supplies

- Raw materials and supplies are stated at cost determined by the moving average method. (Figures on the balance sheet are calculated based on the method of reducing the book value in accordance with a decline in profitability.)

(b) Accounting policy for depreciation of significant assets

i) Property, plant, and equipment (excluding leased assets)

Property, plant, and equipment acquired on or before March 31, 2007

Depreciation is primarily calculated by the former declining balance method.

However, as for the Company and its domestic consolidated subsidiaries, the depreciation of buildings (excluding facilities attached to buildings) acquired on and after April 1, 1998 is calculated by the former straight-line method.

Property, plant, and equipment acquired on and after April 1, 2007

Depreciation is primarily calculated by the declining balance method.

However, as for the Company and its domestic consolidated subsidiaries, the depreciation of buildings (excluding facilities attached to buildings) as well as facilities attached to buildings and structures acquired on and after April 1, 2016 is calculated by the straight-line method.

The estimated useful lives of depreciable assets are as follows:

Buildings and structures: 10 to 50 years

Machinery, equipment and vehicles: 4 to 16 years

ii) Intangible assets (excluding software and leased assets)

Amortization of intangible assets is calculated by the straight-line method.

iii) Software for internal use (excluding leased assets)

Amortization of software for internal use is calculated by the straight-line method over expected available period (5 years).

iv) Leased assets

With respect to leased assets relating to finance lease transactions which do not transfer ownership of the leased assets to the lessee, the Company has adopted the straight-line method on the assumption that the lease period is the useful life of the assets and the residual value is zero.

v) Long-term prepaid expenses

Amortization of long-term prepaid expenses is calculated by the straight-line method.

(c) Accounting policy for significant provisions

i) Allowance for doubtful accounts

To reserve for loss on doubtful account, the Company and some of its consolidated subsidiaries provide general allowances using the actual percentage of collection losses and also specific allowances are provided for the estimated amount considered to be uncollectible after reviewing individual collectability of certain doubtful account.

ii) Provision for directors' bonuses

To reserve for the payments of bonuses to directors and corporate auditors, the Company and its domestic consolidated subsidiaries record the amount to be payable at the end of current fiscal period as an provision for directors' bonuses based on the estimated annual amount of payment.

(d) Accounting for employee retirement benefits

i) Method for estimating the amount of retirement benefits for the fiscal year

The amount of projected retirement benefits to be paid by the end of the fiscal year is based on the benefit formula basis for the calculation of the retirement benefit obligations.

ii) Method for treating actuarial difference expenses

Actuarial differences are amortized by the straight-line method over a period within the average remaining service period of employees from the fiscal year when the actuarial difference was incurred (5 years), and allocated proportionally from the fiscal year following each respective incurrence.

Unrecognized actuarial differences are recorded in remeasurements of defined benefit plans of accumulated other comprehensive income under net assets, after tax effects have been adjusted.

iii) Adoption of simplified accounting methods by small subsidiaries

Some of the Company's consolidated subsidiaries have adopted simplified accounting for calculating expenses and liabilities related to retirement benefits, and treating the amount of benefits needed for a voluntary retirement of all employees at the fiscal year-end as retirement benefit obligations.

(e) Important hedge accounting methods

i) Hedge accounting method

The Company applies deferred hedge accounting.

ii) Hedging instruments and hedged items

Forward exchange contracts are used as hedging instruments.

Foreign-currency-denominated transactions are subject to hedging.

iii) Hedging policy

The Company carries out forward exchange contracts for the purpose of reducing the impact of fluctuating costs resulting from changes in future exchange rates on forecast profits, and does not conduct hedging for speculative purposes.

iv) Method of assessing the effectiveness of hedges

The Company assesses the effectiveness of hedges based on a comparison between the amount of change in the fair value of futures contracts and the amount of change in the fair value of spot contracts.

(f) Scope of cash and cash equivalents included in the consolidated statement of cash flows

Cash and cash equivalents stated in the consolidated statement of cash flows consist of cash on hand, demand deposits with banks, and short-term investment instruments due within 3 months from the acquisition date that bear only a low risk of price fluctuations, and which are readily convertible into cash.

(g) Accounting for consumption tax and local consumption tax

Accounting for consumption tax and local consumption tax is based on tax exclusion method.

3. Notes to Consolidated Balance Sheets

(a) Accumulated depreciation of property, plant and equipment

2019 (thousands of yen)

8,279,042

2020 (thousands of yen)

8,340,042

(b) Net income per share

2019 (yen)

33.88

2020 (yen)

38.06