

# 11-Year Summary

<KING JIM and consolidated subsidiaries>

	FY6/12	FY6/13	FY6/14	FY6/15
Net sales	29,953	29,284	30,684	33,184
Cost of sales	18,902	18,590	19,853	21,317
Gross profit	11,050	10,693	10,831	11,867
Selling, general and administrative expenses	10,039	10,032	9,717	10,819
Operating profit	1,010	661	1,113	1,047
Ordinary profit	1,003	800	1,194	1,212
<b>Financial results</b> Ordinary profit ratio (%)	3.3	2.7	3.9	3.7
Profit attributable to owners of parent	613	538	868	918
ROE [Return on equity] (%)	3.8	3.3	5.0	4.9
ROA [Return on assets] (%)	2.6	2.2	3.3	3.3
Cash flows from operating activities	1,918	764	1,705	1,250
Cash flows from investing activities	(218)	(827)	(1,421)	613
Cash flows from financing activities	(1,328)	(347)	777	(2,335)

	FY6/12	FY6/13	FY6/14	FY6/15
Total assets	23,962	24,381	28,268	27,608
Total liabilities	7,591	7,307	9,959	7,828
<b>Financial position</b> Net assets	16,371	17,074	18,308	19,780
Equity	16,160	16,816	18,033	19,453
Equity ratio (%)	67.4	69.0	63.8	70.5

Capital expenditures	656	753	457	484
Depreciation	708	662	642	661
Cash	3,384	3,114	4,169	3,818
<b>Other major financial and non-financial data</b> Earnings per share (yen)	22.17	19.45	31.07	32.35
Dividend per share (yen)	14	14	14	14
Payout ratio (%)	63.1	72.0	45.1	43.3
Number of employees (persons)	1,999	2,305	2,421	2,335

(Millions of yen)

FY6/16	FY6/17	FY6/18	FY6/19	FY6/20	FY6/21	FY6/22
34,138	34,627	34,788	34,329	33,455	36,319	36,636
21,583	21,653	21,198	21,146	20,554	21,880	23,159
12,554	12,974	13,589	13,183	12,901	14,438	13,477
11,316	11,283	11,676	11,788	11,668	12,021	12,469
1,238	1,690	1,912	1,395	1,232	2,416	1,007
1,313	1,828	2,089	1,636	1,489	2,755	1,338
3.8	5.3	6.0	4.8	4.5	7.6	3.7
809	1,204	1,402	963	1,081	1,963	788
4.2	6.1	6.7	4.5	5.0	8.6	3.3
3.0	4.5	5.2	3.6	4.0	6.7	2.5
460	3,916	1,518	1,323	1,989	3,108	(1,278)
(431)	(463)	(487)	(504)	(1,357)	(492)	(3,578)
314	(2,464)	(1,574)	(900)	456	(1,382)	3,206

26,993	26,971	26,979	26,132	28,051	30,565	33,512
7,745	6,406	5,320	4,798	6,141	6,447	9,280
19,247	20,564	21,659	21,334	21,910	24,118	24,231
18,974	20,262	21,314	21,244	21,794	24,022	24,135
70.3	75.1	79.0	81.3	77.7	78.6	72.0

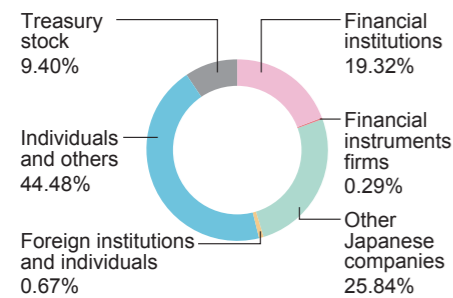
933	427	519	429	734	496	641
708	680	641	650	643	628	658
4,032	5,007	4,466	4,368	5,410	7,032	5,637
28.47	42.36	49.36	33.88	38.06	68.99	27.69
14	20	17	14	17	27	22
49.2	47.2	34.4	41.3	44.7	39.1	79.5
2,464	2,334	2,172	2,307	2,239	2,157	2,102

## Stock Information (As of June 20, 2022)

### Stock overview

<b>Total number of shares authorized</b>	100,000,000 shares
<b>Total number of shares outstanding</b>	31,459,692 shares
<b>Number of shareholders</b>	25,708 people

### Breakdown by type of shareholder



### Major shareholders

Name	Number of shares held (Thousand shares)	Ratio (%)
Tokyo Small and Medium Business Investment & Consultation Co., Ltd.	1,952	6.85
The Master Trust Bank of Japan, Ltd. (Trust Account)	1,403	4.92
Sumitomo Mitsui Banking Corporation	1,376	4.83
MUFG Bank, Ltd.	1,011	3.55
KING JIM Dai-ichi Kyoei Shareholding Association	960	3.37
Yodobashi Camera Co., Ltd.	944	3.31
Sumitomo Mitsui Trust Bank, Limited.	898	3.15
Mayfair Creation Corp.	853	2.99
Akira Miyamoto	830	2.91
MK JIM CO., LTD.	775	2.72

\* In addition to the above, there are 2,957,834 shares of treasury stock. Percentage of total shares issued is calculated after excluding treasury stock.

### Stock price and trading volume movements



## Corporate Profile (As of June 20, 2022)

### Corporate data

#### Trade name

KING JIM CO., LTD.

#### Start of business

April 1927

#### Date of establishment

August 1948

#### Capital

¥1,978 million

#### Number of employees

Consolidated: 2,102  
Non-consolidated: 395

#### Address of head office

2-10-18, Higashi-Kanda, Chiyoda-ku, Tokyo  
101-0031, Japan

#### Number of offices

Offices, branches, sales offices: 8  
Distribution centers: 3

#### Listed market

Tokyo Stock Exchange Prime Market  
(Securities code: 7962)

### Locations

#### Offices, Branches, Sales Offices

Matsudo Office	Matsudo, Chiba
Tokyo Branch	Chiyoda-ku, Tokyo
Nagoya Branch	Nagoya, Aichi
Osaka Branch	Osaka City, Osaka
Fukuoka Branch	Fukuoka City, Fukuoka
Sapporo Sales Office	Sapporo, Hokkaido
Sendai Sales Office	Sendai, Miyagi
Hiroshima Sales Office	Hiroshima City, Hiroshima

#### Distribution centers

Tokyo Logistics Center	Edogawa-ku, Tokyo
Osaka Distribution Center	Osaka City, Osaka
Fukuoka Distribution Center	Fukuoka City, Fukuoka

#### Domestic Group companies

LADONNA CO., LTD.	Koto-ku, Tokyo
ASCA CO., LTD.	Nagoya, Aichi
BON FURNITURE CO., LTD.	Kainan, Wakayama
WINCESS CORPORATION	Takamatsu, Kagawa
Life on Products, Inc.	Osaka City, Osaka

#### Overseas Group companies

P.T. KING JIM INDONESIA	East Java, Indonesia
KING JIM (MALAYSIA) SDN. BHD.	Kedah, Malaysia
KING JIM (SHANGHAI) TRADING CO., LTD.	Shanghai, China
KING JIM (VIETNAM) Co., Ltd.	Binh Duong, Vietnam
KING JIM (HK) CO., LIMITED	Hong Kong Special Administrative Region, China
KING JIM (SHENZHEN) TRADING CO., LTD.	Shenzhen, Guangdong, China

[KING JIM IR website](https://www.kingjim.co.jp/english/ir/)

[KING JIM Sustainability website](https://www.kingjim.co.jp/english/sustainability/)

<https://www.kingjim.co.jp/english/ir/>

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### Editorial Note to the Integrated Report 2022

We thank you for reading our Integrated Report 2022.

This is the first integrated report of the KING JIM Group. It was prepared with the aim of presenting the Group's efforts in an easy-to-understand manner. We sincerely hope that this Integrate Report will help readers understand the "KING JIM style" of now and the future, and provide an opportunity to deepen their dialogue with us. We plan to further enrich the content of our report, and so we look forward to hearing your frank opinions and requests.

Lastly, we would like to express our gratitude to all those involved in the production of this Integrated Report. Thank you.

December 2022

**Naomichi Hagita**

Director and Senior Managing Executive Officer